

## PRESS RELEASE

Paris, 3 April 2023

### Hoche Avocats advises Groupe Alsei on the acquisition of real estate developer Perspective Habitat

Paris, April 3, 2023 - Hoche Avocats advises Groupe Alsei on the acquisition of real estate developer Perspective Habitat.

This acquisition is part of the development of Groupe Alsei's residential division, a real estate developer with sales expected to exceed €100 million by 2023.

Perspective Habitat is a residential real estate developer based in the Paris region, founded in 2008 by Frank Picard and François-Xavier Roth. Based in Paris, the company has a portfolio of over 3,000 homes, of which more than 500 have been or will be started this year. The properties developed are intended for sale to owner-occupiers, as well as for operation as managed residences for seniors or students.

Hoche Avocats is once again assisting Jean-Christophe Courné-Noléo and Anthony Perez, respectively Chairman and CEO of Groupe Alsei, who are continuing the group's development through this new external growth operation, after having already assisted them when BC Partners acquired a stake in the company in September 2021.

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#### Counsel to Groupe Alsei:

**Hoche Avocats** with Didier Fornoni (partner), Vincent Guilaine (associate) and Antoine Bourgoïn (associate) on corporate matters, Ariane Berthoud (associate) on financing.

**Arsene** with Pierre Lucas (manager) and Alice Bouchaudy (associate) in tax.

**Gide** with Nicolas Planchot (partner) and Marie Pastier-Mollet (counsel) in real estate and insurance.

**PwC** with Geoffroy Schmitt (partner) and Pauline Quersonnier (senior manager) for financial due diligence.

#### Counsel to Perspective Habitat:

**Claris Avocats** with Manfred Noé (partner), Pierre-Alexis Moreau (associate) and Antoine Gergoy (associate) on corporate matters.

**Bentam** with Gautier Chavanet (partner) and Antoine de Sevin (associate) advised the lenders BRED and ARKEA on this transaction.

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#### About Hoche Avocats:

Hoche Avocats currently has more than 50 lawyers and legal professionals including 15 partners. The firm offers its French and international clients comprehensive legal advice and support in the major areas of business law. Hoche Avocats supports and assists its clients at all stages of their projects' development, in order to help them meet current challenges and achieve their growth objectives.

For more information, please visit: [www.hoche-avocats.com](http://www.hoche-avocats.com)

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